

Services, Products & Qualifications

Cash Management Services

Premium-Interest Chequing Accounts (personal and business)
Credit Card with low introductory rate
Personal Lines of Credit
Home Mortgages
RRSP Loans
Long-term Investment Loans

Investment Services

Guaranteed Investments

GICs and Term Deposits
Managed Future Notes
Segregated Funds
Annuities

Tax Protected Investments

Tax-Efficient Mutual Funds
RRSPs, RRIFs, LIFs, LIRAs
RESPs
Universal Life investment programs
Trust Accounts

Insurance Services

Personal Life
Business Life (key persons, partners and shareholders)
Income Replacement (Disability)
Critical Illness
Long-term Care

Accountant Services

Tax and Estate Planning
Personal Tax Returns
Corporate Tax Returns
Trust Returns
Personal, Corporate and Trust Accounting and Record Keeping

PrimePlus/ElderCare Services

Personal Financial Management and Record Keeping
Investment Management

PrimePlus/ElderCare Services (con't)

Tax Return Preparation
Caregiver Referrals
Estate Planning Assistance
Executor Assistance

Documentation

Letter of Engagement
Written Financial/Retirement Plan (updated annually)
Written Investment Policy Statement (updated annually)
Quarterly Investment Statements
Up-to-date Performance Reports at every review meeting
Financial Planning Newsletters

Contact Frequency

Regular Meetings (suited to each client's circumstances)
Telephone Consultations (whenever needed)
Email/Lettermail (when appropriate)

On-line Services (www.jimtodd.ca)

Chequing Accounts
Investment Statements
Investment Commentaries
Extensive Financial Planning Information
Financial Links and Calculators
Email Newsletter Signup

Designations/Qualifications

B. Comm. (Bachelor of Commerce)
CA (Chartered Accountant)
CFP (Certified Financial Planner)
R.F.P. (Registered Financial Planner)

Professional Affiliations

CICA (Canadian Institute of Chartered Accountants)
ICAO (Institute of Chartered Accountants of Ontario)
Advocis (Financial Advisors Association of Canada)
CICA Eldercare Special Interest Group

Note:

- 1.) Cash Management, Investment and Insurance Services are provided in conjunction with Investment Planning Counsel of Canada
- 2.) Accountant and PrimePlus/ElderCare Services are provided independently of Investment Planning Counsel of Canada
- 3.) Tax preparation, accounting and record keeping services are normally provided through an associated accountant or bookkeeper.

One of the nicest compliments we receive is referrals from our clients

James H. Todd, CA, CFP, R.F.P.

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Helping Professionals, Executives, Business Owners and Retirees